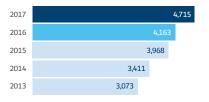
## HIGHLIGHTS

# Financial and operational highlights 2017

### FINANCIAL (USD million)

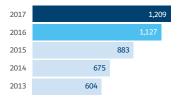
#### REVENUE (USD million)



4,715m

Revenue is in USD million before separately disclosed items. The results of the Group are set out in detail in the Consolidated Financial Statements and accompanying notes commencing on page 72.

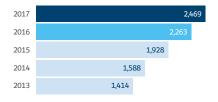
# PROFIT ATTRIBUTABLE TO OWNERS OF THE COMPANY (USD million)



1,209m

Profit attributable to owners of the Company is before taking separately disclosed items into account.

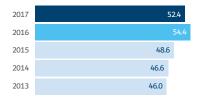
# ADJUSTED EBITDA (USD million)



2,469m

Growing adjusted EBITDA (Earnings Before Interest, Tax, Depreciation and Amortisation) is a key measure of value delivered to shareholders. Adjusted EBITDA is calculated including our share of profit from equity-accounted investees before separately disclosed items.

# ADJUSTED EBITDA MARGIN (%)



52.4%

The adjusted EBITDA margin is calculated by dividing EBITDA by revenue.

#### OPERATIONAL

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- Gross capacity across our portfolio grew 4.3% to 88.2 million TEU¹ (2016: 84.6 million TEU) and is expected to increase to 100 million TEU of gross capacity by 2020, subject to market demand.
- We continued to invest throughout 2017, with \$1,090 million in capital expenditure across our portfolio, which is in line with our guidance of \$1,200 million in 2017.
- We created an up to \$3 billion investment platform in partnership with India's National Investment and Infrastructure Fund ("NIIF") to invest in ports, terminals, transportation and logistics businesses in India.
- We continued to make environmental improvements through our ongoing focus on emissions reduction and our continued efforts to reduce our energy consumption. This has allowed us to reduce energy per total terminal move by 4% and CO₂e emissions per modified TEU intensity by 8% (compared with 2013 baseline year).
- Lost time injury frequency rate dropped by 14% from 3.7 in 2016 to 3.2 in 2017. In addition, there has been increased safety awareness within our businesses, which has led to an increase in incident reporting.
- We continued to invest in our staff, with over 13,000 online training modules and face to face training programmes completed by over 5,000 people.
- Our Global Education Programme continues to be implemented across the world with over 100 employees delivered modules to over 3,000 students.
- During our fourth annual Global Volunteer Week, 1309 employees across six continents devoted 5028 hours to working with community organisations, including local schools, clubs, charities and community initiatives.
- 1 Twenty Foot Equivalent Units



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